ARGENTINA

Allende & Brea

+54 11 4318-9900

Santiago Sturla

ssturla@allende.com

Valeriano Guevara-Lynch

vguevara@allende.com

www.allendebrea.com.ar

Moreno Baldivieso Estudio de

Abogados

+591 22 44 1600

Andrés Moreno Gutiérrez

amorenog@emba.com.bo www.embo.com.bo

BRAZIL

Pinheiro Neto Advogados

+55 (11) 3247-8400

Diogenes Mendes Gonçalves Neto

dgoncalves@pn.com.br

www.pinheironeto.com.br

Estudio Carvallo Abogados

Limitada

+56 2 26769355

Manuel Carvallo

mcarvallo@carvallo.cl

www.carvallo.cl

COLOMBIA

Brigard & Urrutia

+57 1 346 2011

Lucas Fajardo Gutiérrez

Ifajardo@bu.com.co

www.bu.com.co

COSTA RICA

BLP

+506 2205 3907

Neftalí Garro

ngarro@blplegal.com

Juan José López

jlopez@blplegal.com

Carlos Andrés García cgarcia@blplegal.com www.blplegal.com

DOMINICAN REPUBLIC

Pereyra & Asociados

808-472-1111

Luis Miguel Pereyra lpereyra@pereyralaw.com

pereyra.law@pereyralaw.com www.pereyralaw.com

ECUADOR

Pérez Bustamante

+593 2 400 7800

Bruno Pineda-Cord

bpineda@pbplaw.com Diego Pérez-Ordóñez

dperez@pbplaw.com Juan Manuel Marchán-Maldonado

jmarchan@pbplaw.com

Rodrigo Jijón-Letort

rjijon@pbplaw.com

Sebastián Pérez-Arteta

sperez@pbplaw.com www.pbplaw.com

GUATEMALA

BLP Abogados

+502 2225 7001 +502 3236 2886

Jorge Arenales

iarenales@blplegal.com www.blplegal.com

MEXICO

Jáuregui y Del Valle, S.C.

+52 55 5267 4500

Alberto Balderas Fernández

lbalderas@jauregujydelvalle.com www.jaureguiydelvalle.com

PANAMA

SUCRE I ARIAS I REYES

+507 204 7900

Carlos Sucre Levy

carlosivan@sucre.net

Ernesto B. Arias

earias@sucre.net www.sucre.net

PARAGUAY

Peroni Sosa Tellechea Burt

& Narvaja Abogados

+595 21 319 9000 Marcos J. Peroni

miperoni@pstbn.com.py

José Luis Vega Meza

joseluis.vega@pstbn.com.py

www.pstbn.com.py

Osterling Abogados

+511 611 8282

Gabriel Loli León

gloli@osterlingfirm.com www.osterlingfirm.com

PUERTO RICO

Saldaña, Carvajal &

Vélez-Rivé, PSC

+1 787-289-9250

lan P. Carvajal, Esq

icarvajal@scvrlaw.com www.scvrlaw.com

URUGUAY

Ferrere Abogados

+59-8-2900 1000

Geraldine Ifran

gifran@ferrere.com www.ferrere.com

VENEZUELA

D'Empaire

+58-212-264-6244

Fulvio Italiani

fitaliani@dra.com.ve

Inés Parra

iparra@dra.com.ve www.dra.com.ve

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Practice areas:

- Reinsurance (claims advice, litigation, arbitration, contracts, regulatory, etc.)
- Property & Casualty (advice, claims including energy, surety, property, aviation, cyber, liability, CAR, etc.)
- Regulatory (advice, licensing, market conduct issues, capital requirements, etc.)
- Dispute settlement (retail and corporate coverage defense, P&C, life & health, litigation, arbitration, out-of-court settlements, subrogation recoveries)
- Corporate (M&A, insurance regulatory and antitrust filings, day-to-day corporate advice, compliance, etc.)
- Contract work (product and wording development and adaptation, filings, advice, etc.)
- Insurance distribution (retail and corporate arrangements, mass-market products, licensing, bancassurance, etc.)

Expertise:

- Cyber and Data Protection
- Energy and Natural Resources
- Financial Institutions
- Directors & Officers
- Marine
- Mining, Industrials & Power (Energy)
- Personal Injury
- Product Liability, Recall and Mass Tort
- Professional Liability (including Medical Malpractice)

- Property
- Reinsurance
- Aviation
- Claims Handling
- Contractors' All Risk
- Environmental
- Fraud
- General Liability
- International Arbitration
- Life and Health

Experience (some examples):



FIDES: report on insurance regulatory matters in the countries where FIDES has member insurer associations.



Advised a Miami-based reinsurance brokerage firm on corporate and regulatory licensing requirements throughout Latin America.



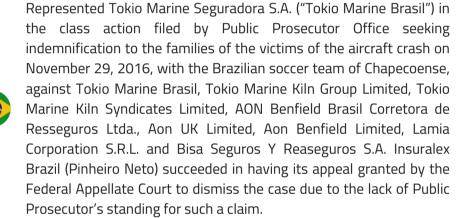
Advised on US\$40 million property claim in Argentina on behalf of the London reinsurance market.



Advised on US\$45 million surety bond claim in Argentina on behalf of the Swiss and German market.



Advised on product liability global class action in Argentina on behalf of the French insurance market.





Assisted Sompo Seguros S.A. in setting a strategic solution to the dispute involving travel insurance assistance operated by Travel Ace Assistance. Our approach was for a swift and controlled solution by means of mediation, which brought a very adequate settlement in a short term and with low costs.



Represented AON Holdings Corretores de Seguros Ltda. in a class action filed by the Public Prosecutor's Office seeking sanctions and indemnification against individuals and brokers for alleged improper structuring of insurance for the public entity Infraero (responsible for the development, administration, operation, and industrial and commercial management of airports and related infrastructure). After several years of litigation, with multiple interlocutory appeals, Insuralex Brazil (Pinheiro Neto) succeeded in obtaining the closing of the discovery phase and an award dismissing the Public Prosecutor's claim.



Advised a regional insurance group in their acquisition of the life and health insurance portfolio of a Puerto Rican insurer operating in Costa Rica."



Advising a Lloyd's syndicate in connection with the settlement of passenger claims arising out of an air crash of a Costa Rican airline.



Advised a regional insurance broker in their acquisition by a global insurance brokerage firm in Central America.



Advice on several files related to the 2010 earthquake in Chile. This was the largest insurance event in the history of Chile with a total of 240,000 claims and US\$7 billion in losses paid. Insuralex's exclusive member in Chile was involved in several of the largest files providing coverage advise and other related assignments.



Advised on the Oil Spill at San Vicente Harbour, Chile. A crude oil spill affecting Petrox Refinery, with a total of 5,600 claimants, largest number in any environmental case in Chilean history. Ongoing litigation pending review by the Chilean Supreme Court, acting for defendants.



Advice to Zurich Insurance Company Ltd. in Colombia concerning the incorporation and launch of operations of a local insurance company, Zurich Colombia Seguros S.A.



Advice to QBE European Operations in relation to the legal claims arising from a major oil spillage of Petroecuador (oil company of Ecuador) occurred on the Pacific coast of Colombia.



Advised BMI in the attempt to collect medical expenses insurance for more than \$5Million.



Representing an insurer in a dispute between insurance agent and insurer, in which the Insurance Agent sued the insurer for millions of pesos in damages and losses, for an alleged unlawful act, consisted in a rescission of agent contract insurance. This matter is one of the most important cases due to the total amount in damages involved.



Advising Grupo de Inversiones Suramericana, S.A. (Grupo SURA) in the acquisition of ING Pensiones, S.A. de C.V., ING Afore, S.A. de C.V., and ING Investment Management (Mexico), S.A. de C.V., Sociedad Operadora de Sociedades de Inversión.



Legal advice and support to local insurer and a foreign reinsurer regarding claims made by the Panama Canal Authority over the performance and advance payment bonds totaling US\$600 million for the Panama Canal expansion project.



Advised on and obtained the regulatory approval for the acquisition of the operations of Assicurazioni Generali S.p.A. by a local insurer in the Republic of Panama.



Legal support on policy coverage issues regarding a fuel thermal power plant in Peru. The owner claimed an indemnification for damages for US\$57 million and US\$26 million loss of profit (ALOP).



Advising leading companies on their establishment in Uruguay and obtaining operating licenses, as well as in M&A processes.



Insuralex's exclusive member in Uruguay advised AIG on the sale of its Uruguayan subsidiary to the Canadian property and casualty insurer Fairfax Financial Holdings Limited.



Insuralex's exclusive member in Uruguay assisted Uruguayan insurance company HDI, part of the German group TALANX, in the acquisition of the whole portfolio of a Uruguayan transport insurer.



Advice to Cursud N.V (an affiliate of Zurich Insurance Group) in the sale of its majority shareholding in Zurich Seguros, S.A. (Venezuela)



Advice to Fairfax Financial Holdings Limited in its attempt for the indirect acquisition of C.A. de Seguros American International (Subsidiary of AIG in Venezuela).

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