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Practice areas:

- Reinsurance (claims advice, litigation, arbitration, contracts, regulatory, etc.)
- Property & Casualty (advice, claims including energy, surety, property, aviation, cyber, liability, CAR, etc.)
- Regulatory (advice, licensing, market conduct issues, capital requirements, etc.)
- Dispute settlement (retail and corporate coverage defense, P&C, life & health, litigation, arbitration, out-of-court settlements, subrogation recoveries)
- Corporate (M&A, insurance regulatory and antitrust filings, day-to-day corporate advice, compliance, etc.)
- Contract work (product and wording development and adaptation, filings, advice, etc.)
- Insurance distribution (retail and corporate arrangements, mass-market products, licensing, bancassurance, etc.)

Expertise:

- | | | |
|--|--|-----------------------------|
| ■ Cyber and Data Protection | ■ Product Liability, Recall and Mass Tort | ■ Contractors' All Risk |
| ■ Energy and Natural Resources | ■ Professional Liability (including Medical Malpractice) | ■ Environmental |
| ■ Financial Institutions | ■ Property | ■ Fraud |
| ■ Directors & Officers | ■ Reinsurance | ■ General Liability |
| ■ Marine | ■ Aviation | ■ International Arbitration |
| ■ Mining, Industrials & Power (Energy) | ■ Claims Handling | ■ Life and Health |
| ■ Personal Injury | | |

Experience (some examples):



Advised on US\$40 million property claim in Argentina on behalf of the London reinsurance market.



Advised on US\$45 million surety bond claim in Argentina on behalf of the Swiss and German market.



Advised on product liability global class action in Argentina on behalf of the French insurance market.



Advising a large, U.S.-based international P&C insurance group on regulatory and contracts issues related to structuring mass-market distribution of insurance products in Costa Rica and throughout Central America.



Advising a Lloyd's syndicate in connection with the settlement of passenger claims arising out of an air crash of a Costa Rican airline.



Advice on several files related to the 2010 earthquake in Chile. This was the largest insurance event in the history of Chile with a total of 240,000 claims and US\$7 billion in losses paid. Insuralex's exclusive member in Chile was involved in several of the largest files providing coverage advice and other related assignments.



Advised on the Oil Spill at San Vicente Harbour, Chile. A crude oil spill affecting Petrox Refinery, with a total of 5,600 claimants, largest number in any environmental case in Chilean history. Ongoing litigation pending review by the Chilean Supreme Court, acting for defendants.



Advising leading companies on their establishment in Uruguay and obtaining operating licenses, as well as in M&A processes.



Insuralex's exclusive member in Uruguay advised AIG on the sale of its Uruguayan subsidiary to the Canadian property and casualty insurer Fairfax Financial Holdings Limited.



Insuralex's exclusive member in Uruguay assisted Uruguayan insurance company HDI, part of the German group TALANX, in the acquisition of the whole portfolio of a Uruguayan transport insurer.



Advice to Zurich Insurance Company Ltd. in Colombia concerning the incorporation and launch of operations of a local insurance company, Zurich Colombia Seguros S.A.



Advice to QBE European Operations in relation to the legal claims arising from a major oil spillage of Petroecuador (oil company of Ecuador) occurred on the Pacific coast of Colombia.



Advice to Cursud N.V (an affiliate of Zurich Insurance Group) in the sale of its majority shareholding in Zurich Seguros, S.A. (Venezuela).



Advice to Fairfax Financial Holdings Limited in its attempt for the indirect acquisition of C.A. de Seguros American International (Subsidiary of AIG in Venezuela).



Legal support on policy coverage issues regarding a fuel thermal power plant in Peru. The owner claimed an indemnification for damages for US\$57 million and US\$26 million loss of profit (ALOP).



Legal advice and support to local insurer and a foreign reinsurer regarding claims made by the Panama Canal Authority over the performance and advance payment bonds totaling US\$600 million for the Panama Canal expansion project.



Advised on and obtained the regulatory approval for the acquisition of the operations of Assicurazioni Generali S.p.A. by a local insurer in the Republic of Panama.



Insuralex team in Latin America